



sypherlink™

Knowledge • Access • Reliability

Sypherlink for Public Safety Vendors

Create competitive advantage and new sales opportunities through rapid NIEM/LEXS conformance

Key Benefits of Partnering with Sypherlink:

- Provides competitive advantage by enabling you to quickly conform to standards such as NIEM/LEXS
- Complements your software by centralizing the mapping function across multiple projects
- Allows you to focus on core competencies
- Reduces development costs by enabling and maintaining NIEM/LEXS conformance
- Generates revenue through the sale of your NIEM Adapter
- Increases business opportunities through joint sales and marketing efforts with Sypherlink

Standards are Driving Data Sharing and Intelligence Efforts

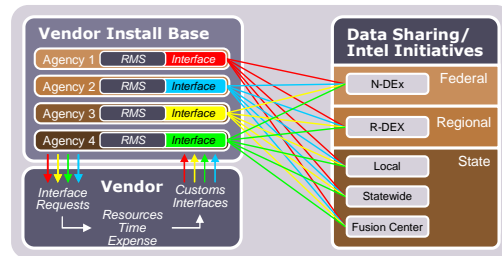
Information sharing standards such as NIEM/LEXS have arrived, and now the pressure falls on public safety vendors to develop support for these standards. In addition, grant funding is increasingly tied to standards conformance and the ability to feed data to local, state and federal systems, such as N-DEX. Vendors are faced with the challenge of supporting these efforts (often without compensation), or risk being left behind in the competitive landscape. Until now, your only option was to turn your focus away from your core business, and instead focus on a continuously evolving set of standards and data sharing initiatives.

Sypherlink Allows You to Focus on Your Core Business

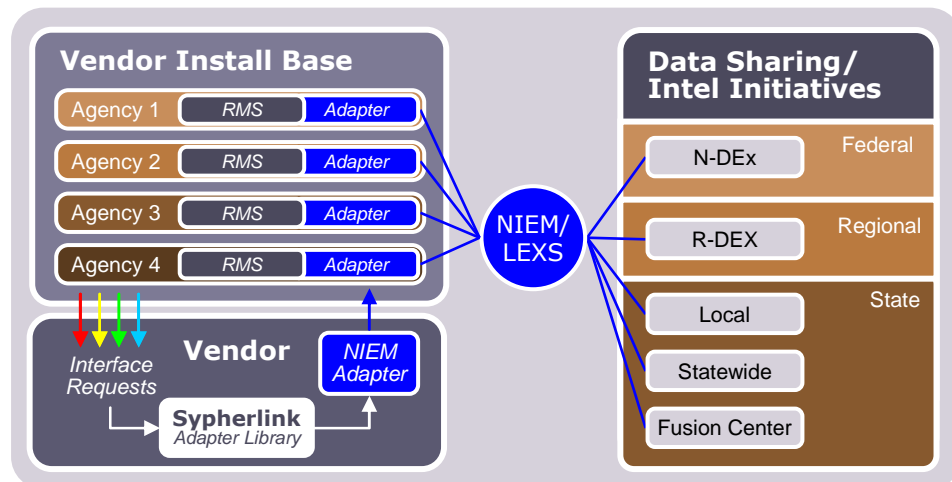
Partnering with Sypherlink provides you with instant conformance to emerging standards such as NIEM/LEXS – allowing you to focus on your core competencies.

Sypherlink’s turn-key NIEM Adapter and value-added partner program enables you to:

- **Conform to standards** – Accelerate your time-to-delivery by gaining rapid NIEM/LEXS conformance, while opening the door to countless federal, state and local data and intelligence sharing opportunities.
- **Focus on your core business** – Reduce costs by off-loading non-core development efforts to Sypherlink, while still reaping the benefits of NIEM/LEXS conformance.
- **Enhance customer support** – Gain a competitive advantage through conformance with standards, and quickly satisfy customer requests for support of initiatives such as R-DEX, N-DEX and more.



Before ▲ After ▼



“The program requires the sharing of information using existing standards and/or best practices adopted or recognized by national law enforcement associations, the Department of Justice, and the Department of Homeland Security (e.g. GJXDM /NIEM)”.

– A direct requirement from the COPS Technology Grant, which recently awarded \$160M to 37 US cities and police agencies

- **Generate more revenue** – Once in place, ongoing revenues generated from the NIEM Adapter to your system are shared, with Sypherlink maintaining responsibility for updating the library of releases and interfaces with input from the partner.
- **Leverage Sypherlink’s experience** – Sypherlink’s library of pre-built adapters allows you to take advantage of our experience, by utilizing plug-in mappings for various local, state and federal initiatives, such as N-DEX.

Sypherlink NIEM Adapter

The Sypherlink NIEM Adapter is a component of Sypherlink’s acclaimed National Information Exchange (NIE) Gateway™ solution for accelerating and enriching government data-sharing and intelligence efforts. The Sypherlink NIEM Adapter is platform-agnostic – providing vendors with a “plug-in” solution for quickly bringing their product into conformance with NIEM/LEXS and other evolving standards. With your input, Sypherlink will build a custom Adapter, allowing you to leverage mappings across multiple integration projects and speed future implementations – including federal, state, and local data sharing initiatives, as well as the addition of new installations.

The Sypherlink NIEM Adapter allows you to:

- Deliver more value, faster
- Achieve NIEM/LEXS conformance
- Improve competitive position and visibility

About Sypherlink Inc.

Sypherlink is an information-management-software company that intelligently links critical information across disparate data sources. Its core, heuristics matching technology and its virtualization technology for rapid prototyping provide organizations with faster, more cost-efficient ways to locate, access, manage and use actionable information. Its products automate mapping and other manual processes, facilitating interoperability and re-use of existing data resources. In May 2007 the company introduced its National Information Exchange Gateway solution for accelerating and enriching government data-sharing and intelligence efforts, which includes pre-built interfaces to such rich information sources as D&B and Acxiom Risk Mitigation, and conformance to the national information exchange model. For more information about Sypherlink, go to www.sypherlink.com.